

Sun Hung Kai Financial Limited (“SHKFL”), founded in 1969, is a wholly-owned subsidiary of Sun Hung Kai & Co. Limited (Stock Code: 86).

Operating under the Sun Hung Kai Financial brand as well as the SHK Private and SHK Direct sub-brands, SHKFL has three core business segments, which are Wealth Management and Brokerage, Capital Markets and Asset Management. They offer customised financial solutions for retail, corporate and institutional clients.

SHKFL has an extensive branch and office network in Hong Kong, Mainland China and Macau, and offers a diversified financial trading platform to its customers. SHKFL, through its subsidiaries, currently has over HK\$56 billion\* in assets under management, custody and/or advice. (\*Figures as of 31 December 2011)

To cope with our business needs, we are now looking for candidates with good potential to apply for the following position in the Insurance Consultants Department:

## Account Executive, General Insurance

Ref: AEGI/INS/160512IN

### Responsibilities

- Provides solutions to corporate clients on general insurance matters
- Understands client's requirement and negotiates with insurer for terms and conditions
- Establishes and maintains customer relationship, answers general enquiry and reviews policy
- Explores potential market niches and formulates penetration plan
- Updates market information

### Requirements

- Degree holder in any related disciplines or professional qualification in insurance
- Minimum 2 years of solid experience in the insurance field, preferably with broking experience
- Proactive and able to work independently
- Good communication and interpersonal skills
- Good command of both written and spoken English and Chinese. Good command in spoken Putonghua is an added advantage
- Proficient in PC applications

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the “QUICK APPLY” button.

**QUICK APPLY**

For more information about Sun Hung Kai Financial, please visit [www.shkf.com](http://www.shkf.com).

*We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. We do not assume any risks of disclosure of personal information prior to receipt of applications.*

*Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to [hr@shkf.com](mailto:hr@shkf.com).*

